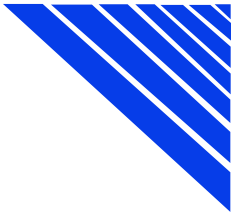


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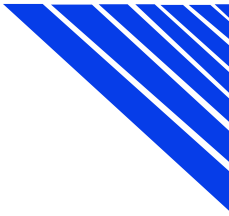
# ENERGY REGULATORY ECONOMICS



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# CONTRACT THEORY

# CONTRACT THEORY



- Mechanism Design

- Social choice function : mapping from a vector of characteristics to a feasible social state

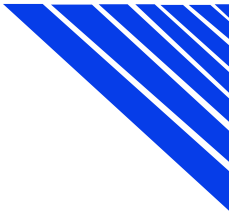


- A mechanism is a couple  $M=(M^1, \dots, M^I)$  and a function  $g(\bullet)$  such that



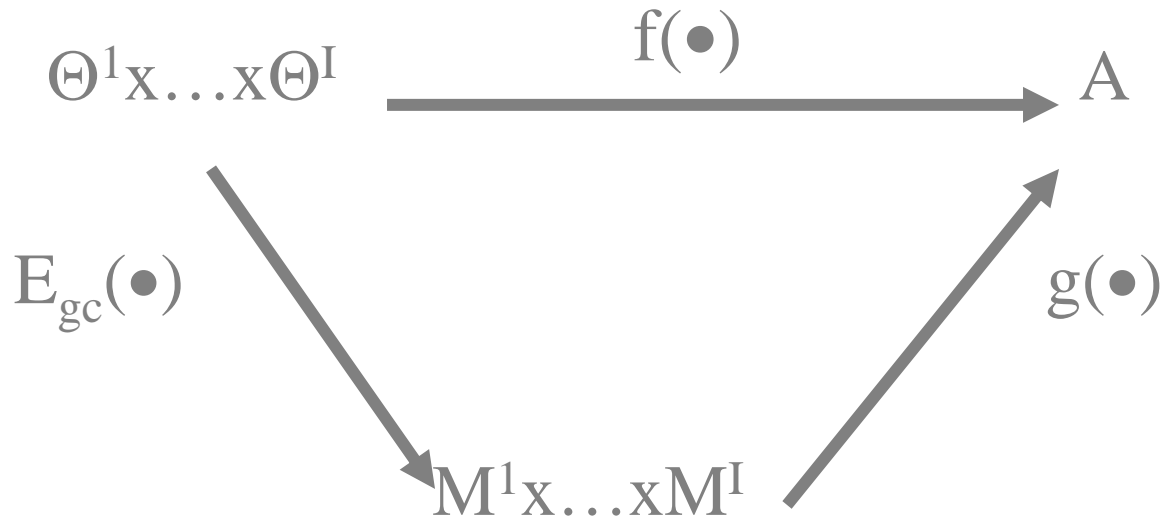
- $E_{g_c}(\bullet)$  is a mapping from  $\theta$  to  $m$

# CONTRACT THEORY



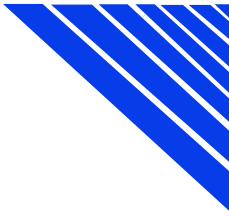
- Mechanism Design

-A mechanism implements a social choice function, for a certain equilibrium concept, if:



- Two concepts of equilibrium (c): Dominant and Nash.

# CONTRACT THEORY



- Mechanism Design

- Mechanism:

- \* Direct if  $M_i = \Theta_i, \forall i = 1, \dots, I$

- \* Revealing if  $\theta \in E_{g_c}(\theta), \forall \theta \in \Theta$

- \* Implemented by revelation if it is direct and  $g(\theta) = f(\theta), \forall \theta \in \Theta$

# CONTRACT THEORY



- Mechanism Design

- The Revelation Principle:

“Let  $(g, M)$  be a mechanism that implements the social choice function  $f(\bullet)$  for the dominant equilibrium concept. Then there exists a direct mechanism  $(\Psi, \Theta)$  that implements by revelation  $f(\bullet)$  in dominant equilibria”

# CONTRACT THEORY

- Principal-agent model. Adverse selection example:
  - Perfect information:

$$\max (t_i - c(q_i))$$

$$\theta_i q_i - t_i \geq 0$$

# CONTRACT THEORY

- Complete information:

f. o. c.

$$q_i = q_i^*$$

$$c'(q_i^*) = \theta_i \quad (\Rightarrow q_2^* > q_1^*)$$

$$t_i^* = \theta_i q_i^*$$



# CONTRACT THEORY

- Assymmetric information:

$$\max \{ \Pi [t_1 - c(q_1)] + (1 - \pi)[t_2 - c(q_2)] \}$$

$$t_1, q_1, t_2, q_2$$

subject to:

$$\theta_1 q_1 - t_1 \geq \theta_1 q_2 - t_2 \quad (\text{IC}_1)$$

$$\theta_2 q_2 - t_2 \geq \theta_2 q_1 - t_1 \quad (\text{IC}_2)$$

$$\theta_1 q_1 - t_1 \geq 0 \quad (\text{IR}_1)$$

$$\theta_2 q_2 - t_2 \geq 0 \quad (\text{IR}_2)$$

# CONTRACT THEORY

- Assymmetric information:

f.o.c:

$$t_1 = \theta_1 q_1 \quad (\text{IR}_1 \text{ binding})$$

$$t_2 - t_1 = \theta_2 (q_2 - q_1) \quad (\text{IC}_2 \text{ binding})$$

$$q_2 \geq q_1$$

$$q_2 = q_2^*$$

$$q_1 < q_1^*$$

# CONTRACT THEORY



Common properties:

- The highest type gets an efficient allocation
- Each type is indifferent between his contract and that of the immediately lower contract (with the exception of the lowest type)
- All types get an informational rent that increases with the type (with the exception of the lowest type)

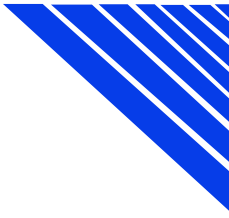
# CONTRACT THEORY



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Common properties:

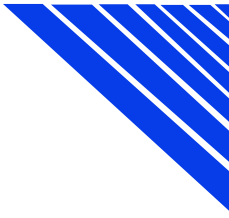
- All types obtain a subefficient allocation (with the exception of the highest type)
- The lowest type obtains a zero surplus



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# **THE CANONICAL MODEL OF REGULATION**

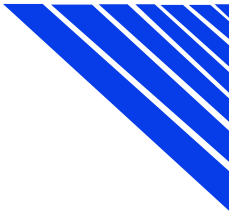
# THE CANONICAL MODEL OF REGULATION



- Assumptions:

- 1.- Regulation is subject to adverse selection and moral hazard
- 2.- Costs, products and prices are verifiable. However, the regulator can't differentiate the different cost components
- 3.- The firm can refuse to produce if the regulatory contract doesn't guarantee a minimum expected utility

# THE CANONICAL MODEL OF REGULATION



- Assumptions:

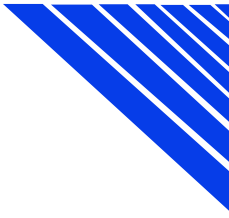
4.- The regulator can make monetary transfers to the firm

5.- The firm and the regulator are risk neutral with respect to income

6.- The firm only cares about its income and effort  
( $U = t - \varphi(e)$ ,  $t = t + R(q) - \hat{c}(\bullet)$ )

7.- The regulator faces a shadow cost of public funds  
( $\lambda > 0$ )

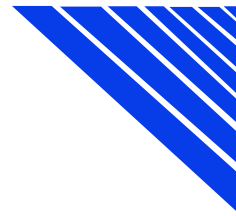
# THE CANONICAL MODEL OF REGULATION



- Assumptions:
  - 8.- The regulator's objective is to maximize social welfare (benevolent-regulator assumption)
  - 9.- The regulator designs the regulatory contract



# THE CANONICAL MODEL OF REGULATION

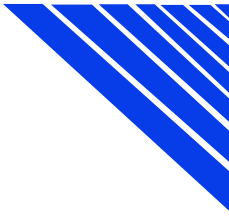


$$W = S(\theta, s, q) - R(q) - (1 + \lambda)\hat{t} + EU$$

$$EU = \hat{t} + R(q) - C(\beta, e, q) - \psi(e, s) = t - \psi(e, s)$$

$$W = S(\theta, s, q) + \lambda R(q) - (1 + \lambda)(C(\beta, e, q) - \psi(e, s)) + \lambda EU$$

# THE CANONICAL MODEL OF REGULATION



- Expected social welfare:

$$W = S(\theta, s, q) - R(q) - (1 + \lambda)t + EU$$

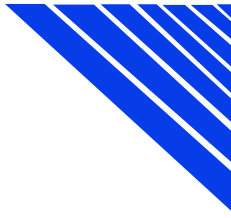
- Menu of linear contracts:

$$S(\theta, s, q) = S$$

$$c = \beta - e + \tilde{\varepsilon}$$

$$U = t - \varphi(\beta - c)$$

# THE CANONICAL MODEL OF REGULATION



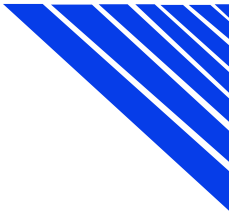
- Menu of linear contracts:

- Under complete information:

$$\varphi'(e)=1 \text{ ó } e=e^*$$

$$t=\varphi(e^*) \text{ ó } U(\beta)=0 \quad (\forall \beta)$$

# THE CANONICAL MODEL OF REGULATION



- Menu of linear contracts:

- Revelation Principle (revealing direct

mechanism:  $\{t(\beta), c(\beta)\}$ ):  $\beta \in \text{Arg max}_{\tilde{\beta}} \{t(\tilde{\beta}) - c(\tilde{\beta})\}$

- Under asymmetric information

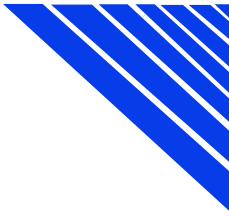
$$\text{Max}_{\underline{\beta}}^{\bar{\beta}} \int \{S - (1 + \lambda)(\beta - e + \varphi(e)) - \lambda U(\beta)\} dF(\beta)$$

subject to:

$$U(\beta) = -\varphi'(e(\beta)), \forall \beta$$

$$U(\beta) \geq 0, \forall \beta$$

# THE CANONICAL MODEL OF REGULATION



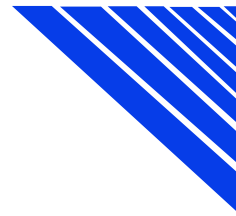
- Menu of Linear Contracts:
  - Under asymmetric information

f.o.c.

$$\varphi'(e^*(\beta)) = 1 - \frac{\lambda}{1 + \lambda} \frac{F(\beta)}{f(\beta)} \varphi''(e^*(\beta))$$

$$U^*(\beta) = \int_{\beta}^{\bar{\beta}} \varphi'(e^*(\tilde{\beta})) d\tilde{\beta}$$

# THE CANONICAL MODEL OF REGULATION



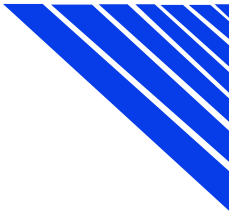
- Menu of linear contracts:

- Transfer function:

$$t(\beta) = U^*(\beta) + \varphi(e^*(\beta)) = t(\beta(c)) = T(c)$$

$$t(c, c^a) = a(c^a) - b(c^a)(c - c^a)$$

# THE CANONICAL MODEL OF REGULATION



- The dichotomy between Pricing and Cost Reimbursement Rules:

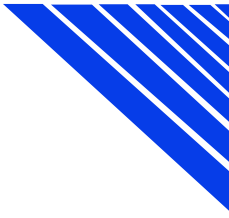
$$W = S(q) + \lambda \sum_k p_k(q) q_k - (1 + \lambda)(C + \psi(e)) - \lambda U$$

subject to

$$\dot{U} = -\psi(E(\beta, C, q))$$

$$U \geq 0$$

# THE CANONICAL MODEL OF REGULATION



- The dichotomy between Pricing and Cost Reimbursement Rules:

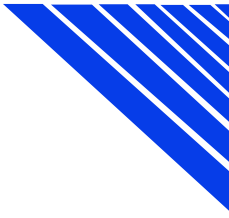
f.o.c.

$$L_k = \frac{p_k - C_k}{p_k} = -C_e \frac{\lambda}{1 + \lambda} \frac{1}{\hat{\eta}_k} + \left[ \frac{\lambda F(\beta) \psi'(e)}{(1 + \lambda) f(\beta)} \right] \frac{d}{dq_k} (E_\beta) \quad k = 1, \dots, n$$

$$\psi'(e) = -C_e \frac{\lambda}{1 + \lambda} \frac{F(\beta)}{f(\beta)} \frac{d}{de} \left[ \psi'(e) E_\beta \right]$$



# THE CANONICAL MODEL OF REGULATION

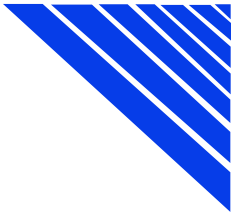


- The dichotomy between Pricing and Cost Reimbursement Rules:

$C = c(\beta, e, q)$  can be re-written as

$$C = c(\zeta(\beta, e), q)$$

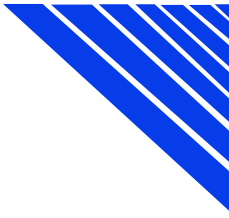
- Pricing rule: Ramsey-Boiteux
- Cost rule:
  - \* Price-cap regulation for the most efficient firm
  - \* Cost-of-service regulation for the least efficient firm



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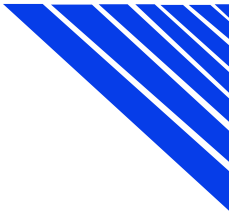
# PRICE REGULATION

# PRICE REGULATION



- Introduction
- Price level regulation
- Price structure regulation
- Regulation of electricity transmission

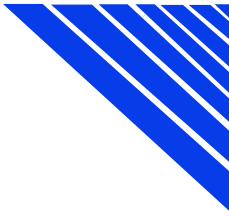
# PRICE REGULATION



## INTRODUCTION

- History of the optimal prices:
  - First best: marginal cost (70's)
  - Second best: Ramsey pricing (80's)
  - Third best: Revelation Principle/  
Laffont-Tirole (93)
  - Fourth best: Theoretical models under practical constraints

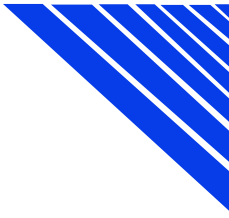
# PRICE REGULATION



## INTRODUCTION

- “Desirable” properties of applied mechanisms:
  - Pareto superiority
  - Efficiency improvements
- Few niches of legal and natural monopolies.  
(e.g.: transmission and distribution of gas and electricity)

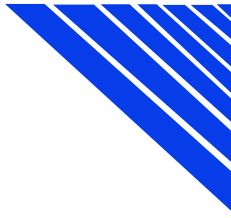
# PRICE REGULATION



## INTRODUCTION

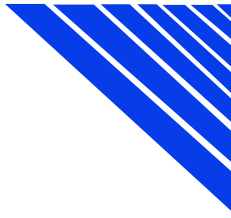
- Regulation of monopolies is important since they are vertically related with competitive sectors.
- Two basic concepts:
  - Price level
  - Price structure

# REGULATION OF PRICE LEVEL



- Alternatives:
  - Cost-of-service regulation
  - Price caps: adjustment factors (RPI, X, etc.)
  - “Yardstick” regulation
  - Profit sharing
  - Hybrid regulation

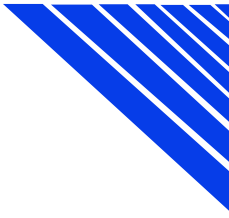
# REGULATION OF PRICE STRUCTURE



- Total-cost distribution
- Price bands
- Restricted flexibility
  - Tariff basket
  - Average revenue



# REGULATION OF ELECTRICITY TRANSMISSION



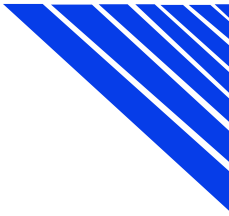
- Types of weights:
  - \* Laspeyres chain
  - \* Paasche
  - \* Fixed Laspeyres
  - \* Ideal weights (Laffont-Tirole)
  - \* Flexible (average revenue)

# REGULATION OF PRICE STRUCTURE



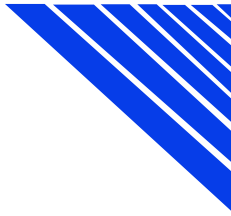
- Disputes regarding consumer groups and the regulated-firm competitors.
- A non-constrained monopoly establishes an efficient price structure but at an inefficient level
- Contractual prices must coexist with regulated prices together with quality regulation so as to avoid cross subsidies

# REGULATION OF TRANSMISSION



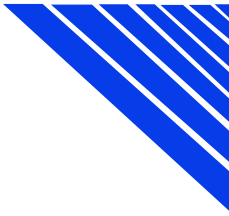
- Objectives:
  - Incentives to reduce the distance between the generating plants and demanding centers
  - Reliability of the frequency and the voltage of the system
  - Coordination of the generating stations and provision of solutions in cases of emergency

# REGULATION OF TRANSMISSION



- Main Problems:
  - Capacity use (short-run).
  - Optimal investment (long-run).
- Proposal to regulate price level:
  - Price cap
  - RPI-X;  $0\% \leq X \leq 5\%$ .
  - Regulatory lag (5 years)
  - Cost of service during each five-year tariff revisions

# REGULATION OF TRANSMISSION



- Proposal to regulate price structure:
  - It considers congestion problems (short-run) as well as capacity problems (long-run).
  - Two-part tariff:
    - \* Usage charge: it solves congestion problems.
    - \* Capacity charge: recovering of capital costs.
    - \* Rebalancing between charges: investment incentives
    - \* Transmissions quantities are used as weights

# REGULATION OF TRANSMISSION

- Proposal to regulate price structure:

- Model (Vogelsang, 1999):

$$\max \Pi^t = p^t q^t + F^t N - c(q^t, k^t)$$

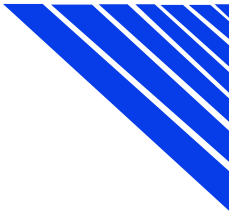
subject to:

$$\sum_i p_i^t q_i^w + \sum_j F_j^t \delta_j^w \leq (\sum_i p_i^{t-1} q_i^w + \sum_j F_j^{t-1} \delta_j^w)(1-X)$$

$$F^t \leq F^{t-1} + (p^{t-1} - p^t) q^w / N$$

$$q^t \leq k^t$$

# REGULATION OF TRANSMISSION



- Proposal to regulate price structure:

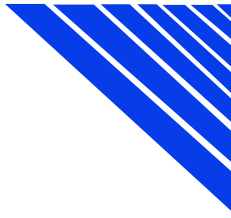
- f.o.c.:

$$\left( \frac{\partial q^t}{\partial p^t} \right) \left( p^t + \mu^t - \frac{\partial c}{\partial q^t} \right) = q^w - q^t$$

$$\mu^t = 0 \Rightarrow \left( p^t - \frac{\partial c}{\partial q^t} \right) = - \left( \frac{q^w}{q^t - 1} \right) / \varepsilon$$

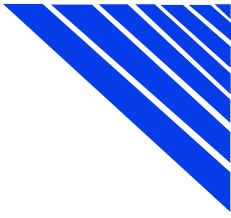
- Under chained Laspeyres weights there is convergence to Ramsey prices

# REGULATION OF TRANSMISSION



- Proposal to regulate price structure :
  - Principles:
    - \* Efficient operation of the energy market
    - \* Efficient investment in the system
    - \* Sign-posting of locational advantages in generation and distribution
    - \* Asset costs recovery
    - \* Simplicity and transparency
    - \* Political feasibility





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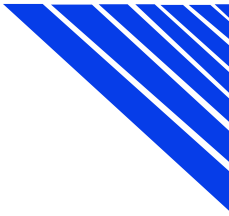
# OTHER TOPICS

# OTHER TOPICS

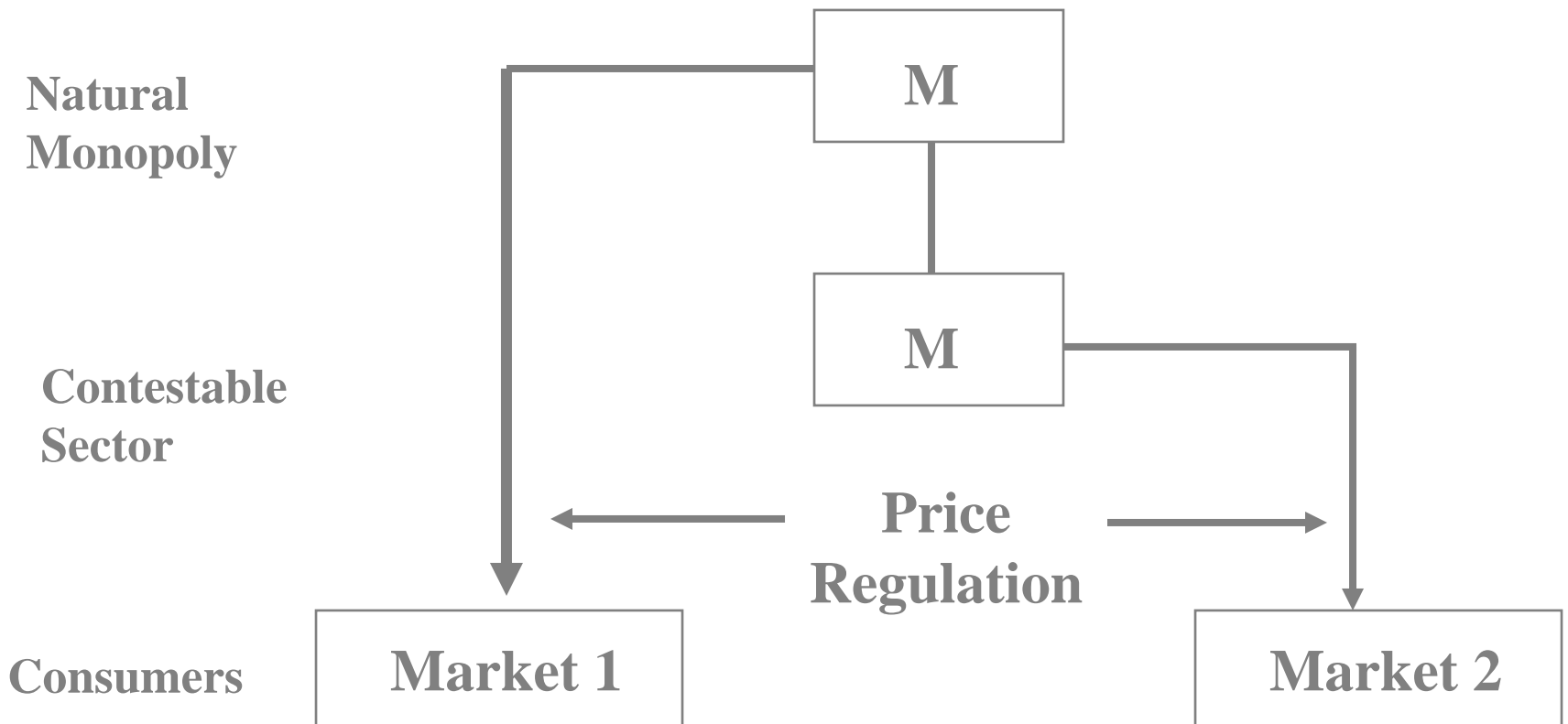


- Vertical Integration
- Liberalization
- Horizontal Structure
- Regional Structure
- Access-Price Regulation
- Quality and Environmental Regulation
- Ownership

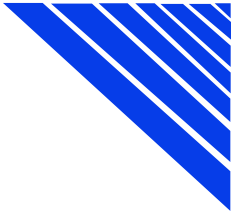
# OTHER TOPICS



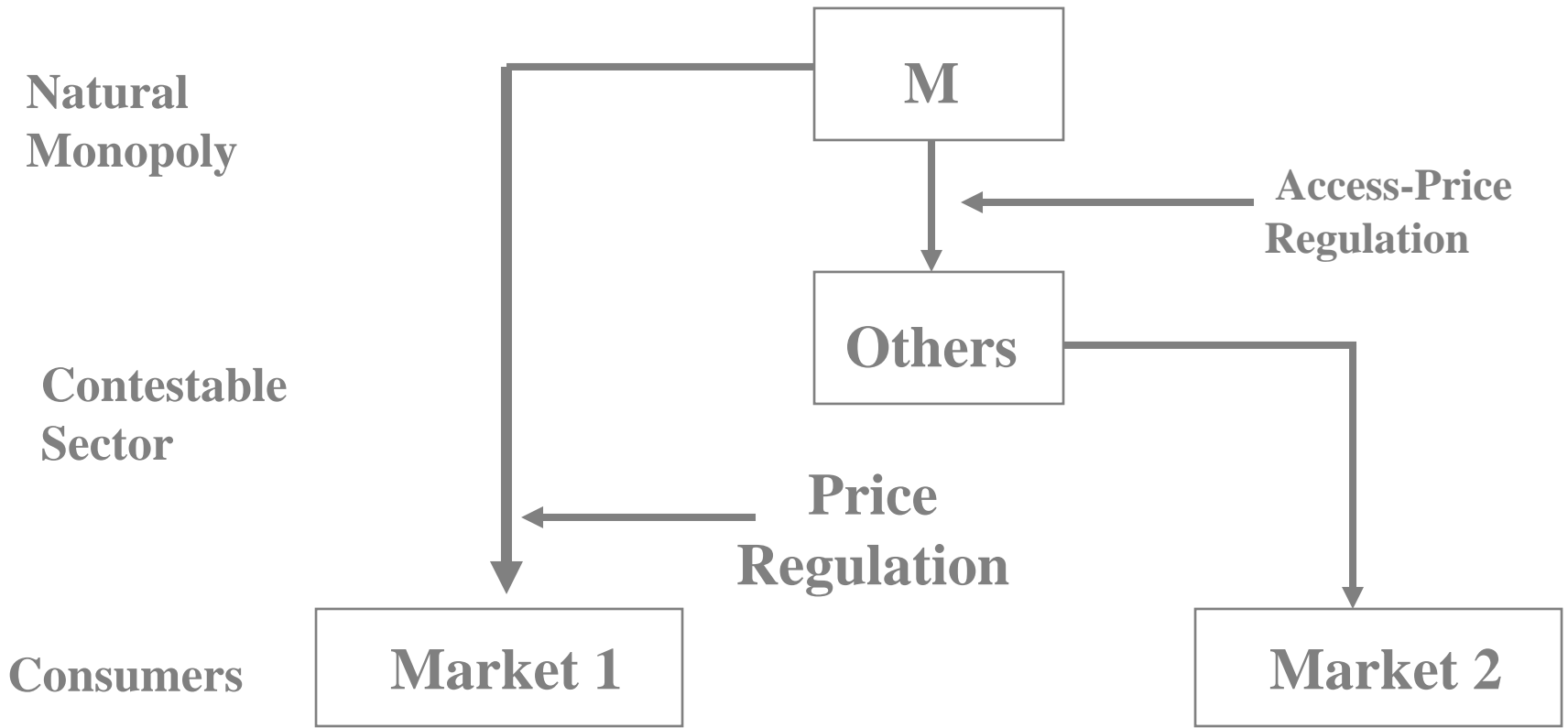
## Vertically Integrated Monopoly



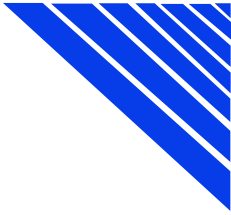
# OTHER TOPICS



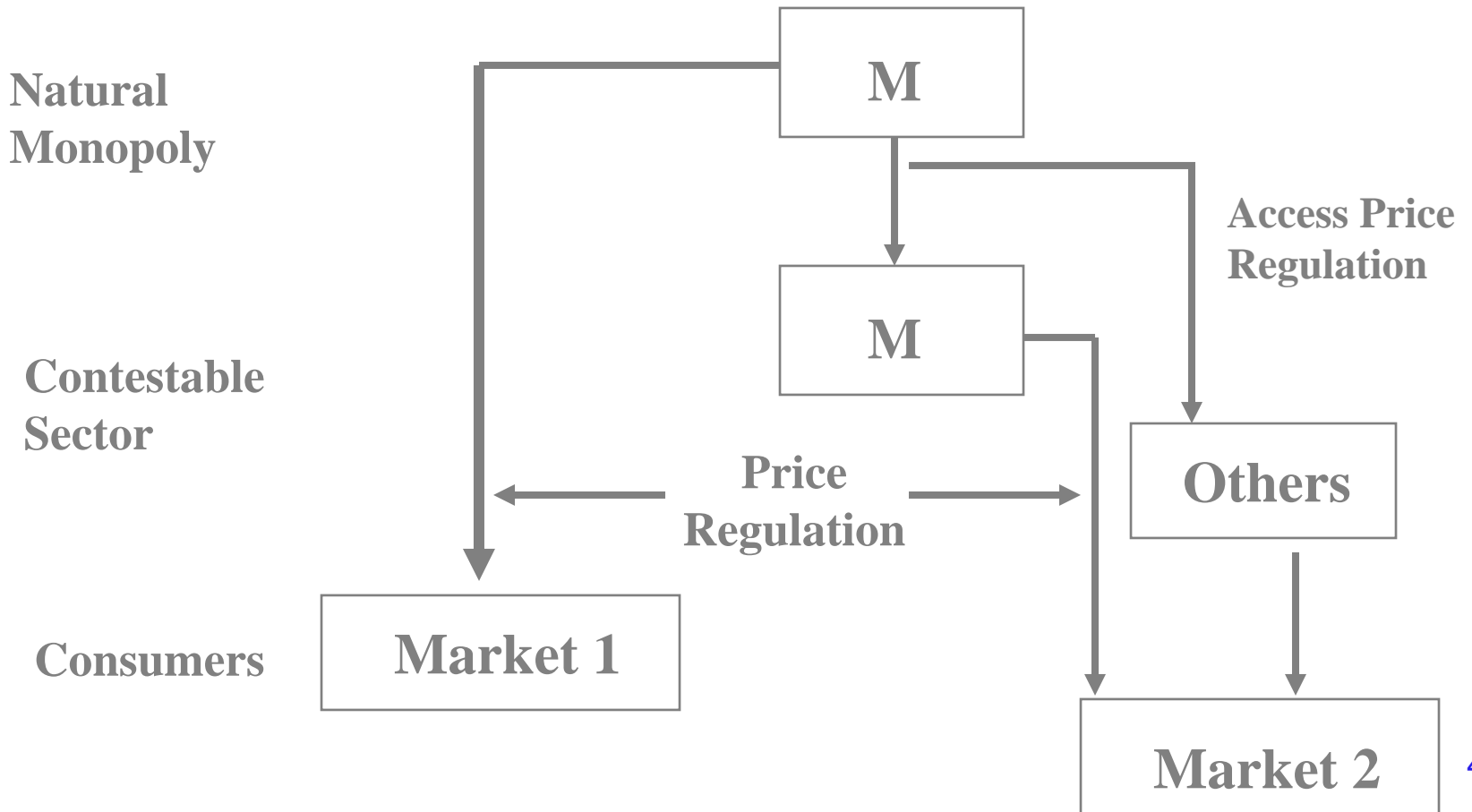
## Vertical Separation



# OTHER TOPICS



## Vertical Integration with Liberalization



# OTHER TOPICS



- Topics in Competition and Liberalization
  - “Cream Skimming”
  - Excess Entry
  - Competition for the Market
  - Entry Barriers
  - “Predatory Pricing”
  - Entry Assistance

# OTHER TOPICS



- Access Pricing:

- Under vertical separation: access price is equal to the marginal cost of access (as long as there is a transference)

- Under vertical integration:

- \* Final price regulation: access price is equal to the difference of the regulated final price less the marginal cost in the contestable market (ECPR: M's incremental cost for allowing access in terms of lost benefits)

# OTHER TOPICS



- Access Pricing:

- Under vertical integration:

- \* Non/regulated final price: equal to the cost under vertical separation