

# A Note on Bargaining over Complementary Pieces of Information in Networks

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This appendix provides the details of the applications of Cramer's rule used in the proofs of propositions 1 and 2.

## Proof of Proposition 1

(a) Note that

$$\begin{aligned}
 |A| &= \begin{vmatrix} (1+\delta) & 1 & \dots & 1 \\ 1 & (1+\delta) & \dots & 1 \\ \vdots & \vdots & \ddots & \vdots \\ 1 & 1 & \dots & (1+\delta) \end{vmatrix} = \begin{vmatrix} (n-1+\delta) & 1 & \dots & 1 \\ (n-1+\delta) & (1+\delta) & \dots & 1 \\ \vdots & \vdots & \ddots & \vdots \\ (n-1+\delta) & 1 & \dots & (1+\delta) \end{vmatrix} \\
 &= (n-1+\delta) \begin{vmatrix} 1 & 1 & \dots & 1 \\ 1 & (1+\delta) & \dots & 1 \\ \vdots & \vdots & \ddots & \vdots \\ 1 & 1 & \dots & (1+\delta) \end{vmatrix} = (n-1+\delta) \begin{vmatrix} 1 & 0 & \dots & 0 \\ 1 & \delta & \dots & 0 \\ \vdots & \vdots & \ddots & \vdots \\ 1 & 0 & \dots & \delta \end{vmatrix} \\
 &= \delta^{n-2}(n-1+\delta),
 \end{aligned}$$

so that  $A \cdot q^* = b$  has a unique solution. Without loss of generality, let us compute the solution  $q_{21}^*$ . We need to compute the determinant of the matrix obtained by replacing the first column of matrix  $A$  by the vector with components  $(v_1^{gs} - \delta v_j^{gs} + n - 1 + \delta)/2$ . Let us denote this matrix by  $Ab_1$ . To ease notation, let us write  $b_j$  to indicate each  $(v_1^{gs} - \delta v_j^{gs} + n - 1 + \delta)/2$ ,  $j \neq 1$ , so that  $b = (b_2, \dots, b_n)$ . Then, notice that

$$\begin{aligned}
 |Ab_1| &= \begin{vmatrix} b_2 & 1 & 1 & \dots & 1 \\ b_3 & (1+\delta) & 1 & \dots & 1 \\ b_4 & 1 & (1+\delta) & \dots & 1 \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ b_n & 1 & 1 & \dots & (1+\delta) \end{vmatrix} = \begin{vmatrix} b_2 & 0 & 0 & \dots & 1 \\ b_3 & \delta & 0 & \dots & 1 \\ b_4 & 0 & \delta & \dots & 1 \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ b_n & -\delta & -\delta & \dots & (1+\delta) \end{vmatrix} \\
 &= \begin{vmatrix} b_2 & 0 & 0 & \dots & 1 \\ b_3 - b_2 & \delta & 0 & \dots & 0 \\ b_4 - b_2 & 0 & \delta & \dots & 0 \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ b_n - b_2 & -\delta & -\delta & \dots & \delta \end{vmatrix} = b_2 \begin{vmatrix} \delta & 0 & \dots & 0 \\ 0 & \delta & \dots & 0 \\ \vdots & \vdots & \ddots & \vdots \\ -\delta & -\delta & \dots & \delta \end{vmatrix} + (-1)^n \begin{vmatrix} b_3 - b_2 & \delta & \dots & 0 \\ b_4 - b_2 & 0 & \dots & 0 \\ \vdots & \vdots & \ddots & \vdots \\ b_n - b_2 & -\delta & \dots & -\delta \end{vmatrix}
 \end{aligned}$$

$$= b_2 \delta^{n-2} + (-1)^n \begin{vmatrix} b_3 - b_2 & \delta & \dots & 0 \\ b_4 - b_2 & 0 & \dots & 0 \\ \vdots & \vdots & \ddots & \vdots \\ b_n - b_2 & -\delta & \dots & -\delta \end{vmatrix}.$$

As for the last determinant in the expression above, note that

$$\begin{vmatrix} b_3 - b_2 & \delta & 0 & 0 & \dots & 0 \\ b_4 - b_2 & 0 & \delta & 0 & \dots & 0 \\ b_4 - b_2 & 0 & 0 & \delta & \dots & 0 \\ \vdots & \vdots & \vdots & \vdots & \ddots & \vdots \\ b_{n-1} - b_2 & 0 & 0 & 0 & \dots & \delta \\ b_n - b_2 & -\delta & -\delta & -\delta & \dots & -\delta \end{vmatrix} = \begin{vmatrix} b_3 - b_2 & \delta & 0 & 0 & \dots & 0 \\ b_4 - b_2 & 0 & \delta & 0 & \dots & 0 \\ b_5 - b_2 & 0 & 0 & \delta & \dots & 0 \\ \vdots & \vdots & \vdots & \vdots & \ddots & \vdots \\ b_{n-1} - b_2 & 0 & 0 & 0 & \dots & \delta \\ \sum_{k=3}^n (b_k - b_2) & 0 & 0 & 0 & \dots & 0 \end{vmatrix}$$

$$= (-1)^{n-1} \delta^{n-3} \sum_{k=3}^n (b_k - b_2).$$

Then, using the expression of each  $b_j$ ,  $j \neq 1$ , we obtain

$$\begin{aligned} |Ab_1| &= \delta^{n-2} (v_1^{gs} - \delta v_2^{gs} + n - 1 + \delta) / 2 + (-1)^{2n-1} \delta^{n-2} \sum_{k=3}^n (v_2^{gs} - v_k^{gs}) / 2 \\ &= \frac{\delta^{n-2}}{2} \left( v_1^{gs} - (n - 2 + \delta) v_2^{gs} + \sum_{k=3}^n v_k^{gs} + (n - 1 + \delta) \right). \end{aligned}$$

Application of Cramer's rule gives us

$$q_{21}^* = |Ab_1| / |A| = \frac{1}{2} + \frac{v_1^{gs} - (n - 2 + \delta) v_2^{gs} + \sum_{k=3}^n v_k^{gs}}{2(n - 1 + \delta)}.$$

To compute any relative price  $q_{j1}^*$ ,  $j \neq 1$ , one must follow an argument analogous to the one above. Hence, there is a unique SPE  $s^*$  for the game  $\Gamma(g_S, M)$  such that any peripheral agent  $j \neq 1$  charges a relative price

$$q_{j1}^* = \frac{1}{2} + \frac{v_1^{gs} - (n - 2 + \delta) v_j^{gs} + \sum_{k \neq 1, j} v_k^{gs}}{2(n - 1 + \delta)}$$

to the central agent (agent 1) in the star network.

(b) Note that

$$\begin{aligned}
|A| &= \begin{vmatrix} (1+\delta) & \delta & \dots & \delta \\ \delta & (1+\delta) & \dots & \delta \\ \vdots & \vdots & \ddots & \vdots \\ \delta & \delta & \dots & (1+\delta) \end{vmatrix} = \begin{vmatrix} [1+(n-1)\delta] & \delta & \dots & \delta \\ [1+(n-1)\delta] & (1+\delta) & \dots & \delta \\ \vdots & \vdots & \ddots & \vdots \\ [1+(n-1)\delta] & \delta & \dots & (1+\delta) \end{vmatrix} \\
&= [1+(n-1)\delta] \begin{vmatrix} 1 & \delta & \dots & \delta \\ 1 & (1+\delta) & \dots & \delta \\ \vdots & \vdots & \ddots & \vdots \\ 1 & \delta & \dots & (1+\delta) \end{vmatrix} = [1+(n-1)\delta] \begin{vmatrix} 1 & 0 & \dots & 0 \\ 1 & 1 & \dots & 0 \\ \vdots & \vdots & \ddots & \vdots \\ 1 & 0 & \dots & 1 \end{vmatrix} \\
&= [1+(n-1)\delta],
\end{aligned}$$

so that  $A \cdot q^{**} = b$  has a unique solution. Without loss of generality, let us compute the solution  $q_{21}^{**}$ . We need to compute the determinant of the matrix obtained by replacing the first column of matrix  $A$  by the vector with components  $(\delta v_1^{gs} - v_j^{gs} + 1 + (n-1)\delta)/2$ . Let us denote this matrix by  $Ab_1$ . To ease notation, let us write  $b_j$  to indicate each  $(v_1^{gs} - \delta v_j^{gs} + n - 1 + \delta)/2$ ,  $j \neq 1$ , so that  $b = (b_2, \dots, b_n)$ . Then, notice that

$$\begin{aligned}
|Ab_1| &= \begin{vmatrix} b_2 & \delta & \delta & \dots & \delta \\ b_3 & (1+\delta) & \delta & \dots & \delta \\ b_4 & 1 & (1+\delta) & \dots & 1 \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ b_n & \delta & \delta & \dots & (1+\delta) \end{vmatrix} = \begin{vmatrix} b_2 & 0 & 0 & \dots & \delta \\ b_3 & 1 & 0 & \dots & \delta \\ b_4 & 0 & 1 & \dots & \delta \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ b_n & -1 & -1 & \dots & (1+\delta) \end{vmatrix} \\
&= \begin{vmatrix} b_2 & 0 & 0 & \dots & \delta \\ b_3 - b_2 & 1 & 0 & \dots & 0 \\ b_4 - b_2 & 0 & 1 & \dots & 0 \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ b_n - b_2 & -1 & -1 & \dots & 1 \end{vmatrix} = b_2 \begin{vmatrix} 1 & 0 & \dots & 0 \\ 0 & 1 & \dots & 0 \\ \vdots & \vdots & \ddots & \vdots \\ -1 & -1 & \dots & 1 \end{vmatrix} + (-1)^n \delta \begin{vmatrix} b_3 - b_2 & 1 & \dots & 0 \\ b_4 - b_2 & 0 & \dots & 0 \\ \vdots & \vdots & \ddots & \vdots \\ b_n - b_2 & -1 & \dots & -1 \end{vmatrix} \\
&= b_2 + (-1)^n \delta \begin{vmatrix} b_3 - b_2 & 1 & \dots & 0 \\ b_4 - b_2 & 0 & \dots & 0 \\ \vdots & \vdots & \ddots & \vdots \\ b_n - b_2 & -1 & \dots & -1 \end{vmatrix}.
\end{aligned}$$

As for the last determinant in the expression above, note that

$$\begin{vmatrix} b_3 - b_2 & 1 & 0 & 0 & \dots & 0 \\ b_4 - b_2 & 0 & 1 & 0 & \dots & 0 \\ b_4 - b_2 & 0 & 0 & 1 & \dots & 0 \\ \vdots & \vdots & \vdots & \vdots & \ddots & \vdots \\ b_{n-1} - b_2 & 0 & 0 & 0 & \dots & 1 \\ b_n - b_2 & -1 & -1 & -1 & \dots & -1 \end{vmatrix} = \begin{vmatrix} b_3 - b_2 & 1 & 0 & 0 & \dots & 0 \\ b_4 - b_2 & 0 & 1 & 0 & \dots & 0 \\ b_5 - b_2 & 0 & 0 & 1 & \dots & 0 \\ \vdots & \vdots & \vdots & \vdots & \ddots & \vdots \\ b_{n-1} - b_2 & 0 & 0 & 0 & \dots & 1 \\ \sum_{k=3}^n (b_k - b_2) & 0 & 0 & 0 & \dots & 0 \end{vmatrix}$$

$$= (-1)^{n-1} \sum_{k=3}^n (b_k - b_2).$$

Then, using the expression of each  $b_j$ ,  $j \neq 1$ , we obtain

$$\begin{aligned} |Ab_1| &= [\delta v_1^{gs} - v_2^{gs} + 1 + (n-1)\delta]/2 - \delta \sum_{k=3}^n (v_2^{gs} - v_k^{gs})/2 \\ &= \frac{1}{2} \left( \delta v_1^{gs} - [1 + (n-2)\delta]v_2^{gs} + \delta \sum_{k=3}^n v_k^{gs} + [1 + (n-1)\delta] \right). \end{aligned}$$

Application of Cramer's rule gives us

$$q_{21}^{**} = |Ab_1| / |A| = \frac{1}{2} + \frac{\delta v_1^{gs} - [1 + (n-2)\delta]v_2^{gs} + \delta \sum_{k=3}^n v_k^{gs}}{2[1 + (n-1)\delta]}.$$

To compute any relative price  $q_{j1}^{**}$ ,  $j \neq 1$ , one must follow an argument analogous to the one above. Hence, there is a unique SPE  $s^*$  for the game  $\Gamma(g_s, M)$  such that any peripheral agent  $j \neq 1$  charges a relative price

$$q_{j1}^{**} = \frac{1}{2} + \frac{\delta v_1^{gs} - [1 + (n-2)\delta]v_j^{gs} + \delta \sum_{k \neq 1, j} v_k^{gs}}{2[1 + (n-1)\delta]}$$

to the central agent (agent 1) in the star network.

## Proof of Proposition 2

We proceed by induction to obtain  $|A_{n-1}|$ . First, note that

$$A_2 = \begin{vmatrix} 1 + \delta & 1 \\ \delta & 1 + \delta \end{vmatrix} = 1 + \delta + \delta^2 \quad \text{and} \quad A_3 = \begin{vmatrix} 1 + \delta & 1 & 0 \\ \delta & 1 + \delta & 1 \\ 0 & \delta & 1 + \delta \end{vmatrix} = 1 + \delta + \delta^2 + \delta^3.$$

Also, it can be verified that, for each  $m \geq 3$ ,

$$|A_{m+1}| = (1 + \delta) |A_m| - \delta |A_{m-1}|.$$

Therefore, by proposing  $|A_m| = \sum_{j=0}^m \delta^j$ , we obtain

$$\begin{aligned} |A_{m+1}| &= (1 + \delta) \sum_{j=0}^m \delta^j - \delta \sum_{j=0}^{m-1} \delta^j = \sum_{j=0}^m \delta^j + \delta \left( \sum_{j=0}^m \delta^j - \sum_{j=0}^{m-1} \delta^j \right) \\ &= \sum_{j=0}^m \delta^j + \delta \delta^m = \sum_{j=0}^{m+1} \delta^j. \end{aligned}$$

It follows that  $|A_{n-1}| = \sum_{j=0}^{n-1} \delta^j$ . Thus, the linear system  $A_{n-1} \cdot q^* = b$  above has a unique solution. We apply Cramer's rule to solve this system.

To compute each solution  $q_{i(i+1)}^*$ ,  $i = 1, \dots, n-1$ , we replace the  $i$ th column of matrix  $A_{n-1}$  with vector  $b$ . Let us denote the matrix obtained in this way by  $Ab_i$ . To compute the determinant  $|Ab_i|$  we use the cofactor expansion along the  $i$ th column of matrix  $Ab_i$ . It can be checked that

$$|Ab_i| = \frac{\sum_{j=0}^{n-1} \delta^j - \sum_{k=1}^i v_k^{g_L} \sum_{j=i}^{n-1} \delta^j + \sum_{k=i+1}^n v_k^{g_L} \sum_{j=0}^{i-1} \delta^j}{2}.$$

Then, application of Cramer's rule gives us

$$q_{i(i+1)}^* = |Ab_i| / |A_{n-1}| = \frac{1}{2} + \frac{\sum_{k=i+1}^n v_k^{g_L} \sum_{j=0}^{i-1} \delta^j - \sum_{k=1}^i v_k^{g_L} \sum_{j=i}^{n-1} \delta^j}{2 \sum_{j=0}^{n-1} \delta^j}.$$

Hence, there is a unique SPE  $s^*$  for the game  $\Gamma(g_L, M)$  such that each agent  $i = 1, \dots, n-1$  along the line charges the relative price  $q_{i(i+1)}^*$  above to agent  $i+1$ .